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Pegasus Announces Support For Plasmon's 30GB, UDO Drives and Libraries for Windows

San Ramon, CA, September 29, 2003 -- Pegasus announced today that its InveStore[®], Microsoft[®] Windows 2000 and XP based Storage Management Software will be among the first software managers to support Plasmon's 30 GB Ultra Density Optical (UDO) drives and libraries. Pegasus supplies InveStore to major OEMs, ISV developers and integrators; who incorporate it into Document Imaging, Information Lifecycle Management and back-up system solutions for users in the medical, financial, insurance, law enforcement, e-mail storage and web-based mass storage markets.

InveStore provides transparent drive letter access and a developer API for Plasmon optical solutions operating in Windows XP and 2000 Professional, Server, Advanced Server, and Datacenter Server environments.

"The new Plasmon 30GB UDO drives and libraries offer a 230 percent increased capacity and a 33 percent better transfer rate than previous generation optical products. This is the biggest capacity jump in 20 years of optical innovation. The archival market has been looking for this kind of capacity and performance jump since the release of 14x Magneto Optical (MO) technology.

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With the new capacity and performance enhancements, UDO clearly addresses regulatory compliance and other archival market opportunities. Combined with Pegasus software management controls for Microsoft Windows NT, 2000 and XP operating platform, UDO provides high capacity storage security and reliability for applications in regulated markets demanding write-once storage,” explains Roy Slicker, Pegasus President and CEO.

Slicker goes on to say, “ We have seen strong interest within our customer base to migrate to UDO, and already have a pipeline for future UDO sales. In addition, we are attracting new customers for other applications not previously addressed with optical technology, such as backup. This all bodes very well for the optical storage industry. UDO provides a better means of addressing existing and emerging requirements for securing long term data in a true non-alterable structure”

Using Pegasus InveStore, customers have the ability to support existing legacy hardware side by side with new UDO hardware and to provide a software bridge between the technologies. Paired with applications such as data lifecycle management, email archiving, medical imaging, and voice and video data recording, InveStore Storage Management Software gives users the power to share, organize and safeguard vital corporate knowledge while meeting the requirements set forth by the SEC, HIPPA, FDA and other regulating bodies. Support for UDO drives and libraries will be included in version 4.12 of the software.

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“Plasmon is delighted that Pegasus is part of the archival industry’s strong backing of UDO technology”, said Chris Harris, President of Plasmon. “We applaud their efforts in helping make UDO the only choice for permanent, professional, and cost-effective archiving.”

About Pegasus

Pegasus Disk Technologies, Inc., headquartered in San Ramon, CA develops storage management software for UDO, MO, CD-ROM and DVD based disk drives, Libraries, and towers from leading manufacturers. Founded in 1988, Pegasus has developed long-term strategic partnerships with leading developers of financial, medical, insurance, e-mail and web-based storage applications. Pegasus is located at 2333 San Ramon Valley Blvd., San Ramon, California, 94583 and can be reached by phone at (925) 314-1800, by fax at (925) 314-1801 or on the World Wide Web at <http://www.pegasus-afs.com>.

About Plasmon

Plasmon provides the storage industry’s most comprehensive line of professional automated libraries, optical drives, media and software. Customers include corporations, institutions and government agencies worldwide and are backed by our global service and support network. Plasmon’s broad product line includes UDO™ (Ultra Density Optical), 5.25 inch MO (Magneto Optical), DVD/CD, LTO/AIT Tape, 12 inch TrueWORM, media and storage management software, offering the highest level of technical innovation, reliability and flexibility. For more information, visit www.plasmon.com or www.plasmon.co.uk

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Founded in 1987, Plasmon is listed on the London Stock Exchange (LSE: PLM), has more than 500 employees worldwide and annual sales revenues in excess of \$100m. Worldwide headquarters are in Cambridge, England with US Sales and Manufacturing based in Colorado. Plasmon has regional sales office throughout Europe and North America. In Europe, contact Plasmon at: Whiting Way, Melbourn, Royston, Hertfordshire SG8 6EN; tel: +44 (0)1763 262963 fax: +44 (0)1763 264444. e-mail: sales@plasmon.co.uk. In North America, contact Plasmon at: 400 Inverness Parkway, Englewood, Colorado; tel: 800.451.6845 or 720.873.2500. e-mail: sales@plasmon.com.

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